

## Questions & Answers about Group discount for the purchase of a bike and the private lease of a car

### What does the collective transport policy discount mean? And to whom does it apply?

KLM has a collaboration with two partners for sustainable means of transport: a discount on a shopping bicycle via [Fietsvoordeelshop.nl](https://www.fietsvoordeelshop.nl) and a discount on a private lease contract for an electric car via Arval at Justlease. Every KLM employee can make use of this discount.

### In addition to the group discount, can I make use of other parts of the transport policy?

Yes, you can. The group discount is intended to make the (private) use of sustainable means of transport (a company bicycle or a private lease contract for an electric car) more accessible for every KLM employee. If you would like to privately buy a good bicycle through our partner or lease an electric car, now you can! This is separate from the possibility of leasing a bicycle through KLM in the future.

### Is KLM responsible for the private lease contract I enter into with the external party?

No, KLM is only involved in agreeing the group discount for KLM employees. The rest of the contract you enter into is your own responsibility.

### Can I buy any kind of bicycle?

Yes, you can buy any bicycle available through the [KLM Fietsvoordeelshop pagina!](#)

### Why can't I buy another brand of bike (e.g. Cowboy/Veloretti/Tenways)?

Our partner [Fietsvoordeelshop.nl](https://www.fietsvoordeelshop.nl) sells 80% of the best-selling bikes in the Netherlands. Brands such as Cowboy, VanMoof, Tenways or Veloretti are so-called "direct sellers". This means that they currently only offer their bikes for sale themselves, or very selectively through other channels. However, many of these bikes are available through the lease bike scheme.

### Do I have to return the bicycle when I leave KLM?

No, the group discount is meant as a great perk for working at KLM, but the validity of the discount is not linked to the course of your employment. You buy the bike privately, so after completing the payment/purchase, the bike is your property.

### Why can I only private lease electric cars?

The group discount is part of the new sustainable transport policy. By sustainable, we mean electric cars and not cars that run (partly) on petrol or diesel.

### What happens to my electric car private lease contract if I have to move abroad (for work)?

Questions about contract terms with our partner can be found at <https://justlease.nl/klm-private-lease> or contact us directly at [privatelease@arval.nl](mailto:privatelease@arval.nl).

### If I private lease a car, who is allowed to drive it?

This depends on the agreement you enter into with Arval, for more information we recommend you contact them at [privatelease@arval.nl](mailto:privatelease@arval.nl).

### Can family members also use the discount on Private Lease of an electric car?

Yes, your family members can also use the agreed discount, subject to conditions. For more information, please contact Arval at [privatelease@arval.nl](mailto:privatelease@arval.nl).

### Does the discount only apply to new cars or also to used cars?

The discount applies to both new electric cars and used cars

### Is anything being arranged for shared cars?

Yes, we are currently exploring the possibilities for a group discount for shared cars. As soon as more is known about this, including terms, it will be communicated.